



P3 Hub

Americas

The Cosmopolitan
Las Vegas

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P3 Bulletin

Welcome



DAN COLOMBINI
EDITOR, P3 BULLETIN

A very warm welcome to *P3 Bulletin's* inaugural P3 Hub Americas conference, where we have gathered together key figures from the three leading regions to discuss the innovations seen over the last year and to map out where the market is heading in 2017.

In a slight twist to the agenda from our regular hub events, on this occasion we will be hosting three panel sessions with specific dedication to each region.

The focus of our Canadian session this afternoon will see experts debating the future of the mature market of Ontario. With a shifting political landscape across the wider country, the impact on the country's leading P3 province will be very interesting.

South of the border in the US, the state of California is also facing changes after positioning itself as an early leader with P3s. So, in session three we will be looking at the changing shape of that market and where the opportunities lie next year and beyond.

And let's not forget Latin America, and in particular Colombia. Over the past few years, the country has harnessed its severe infrastructure deficit and has now positioned itself at the forefront of the Latin American market. With a large pipeline and many projects still on the horizon, session two will look at the success of those schemes, how they have been achieved and what has been learned.

Whatever your focus, the sessions promise to be a real insight into the current realities of some of the most potent markets across the Americas.

All the team at *P3 Bulletin* would like to welcome you to Las Vegas and we hope you enjoy the sessions ahead of this evening's celebrations at the third annual P3 Awards.

Dan Colombini
Editor, *P3 Bulletin*

Program

08:15 am Registration and breakfast

09:00 am Session one: Ontario

With the new government coming to the end of its first year in situ, this session will look at whether changes have affected the buoyant P3 market in Ontario and what the future holds for P3s in 2017.

Keynote: TBC

Presentation: The changing P3 landscape of Ontario

- Looking back: After almost a year with the new federal government, how has the relationship developed and what does it mean for the province?
- The successes and innovations of the AFP program
- Moving forward; what does the AFP have in store for 2017?

John McKendrick, Executive Vice President, Project Delivery Social – Infrastructure Ontario



Panel: How the changes within the Federal Government are shaping the infrastructure requirements within one of Canada's most active regions

- How are the increased housing, transit, social and environmental issues being addressed with newly released projects?
- What impact from the new government, if any, has been seen in projects over the past year?
- Are more projects being led by cities and municipal authorities? Are there measures that can be implemented to encourage a more effective procurement?

Riccardo Cosentino, Vice-President of Infrastructure Investment – SNC-Lavalin Capital

Stephen Prendiville, Director - Deal Advisory, Infrastructure – KPMG



10:45 am Morning coffee break

11:15 am Session two: Colombia

Colombia has now started to place huge emphasis on improving maintenance and innovation surrounding its infrastructure and P3s have played a big part in this drive. With a large pipeline and many projects still on the horizon, this session will look at the success of the schemes awarded to date and what Colombia has up its sleeve for P3 in 2017.

Keynote: Jean Philippe Pening Gaviria, Office of the Mayor – Bogata

Presentation: Colombia, a rapidly growing infrastructure market

- How have the ANI started to improve the infrastructure downfall within Colombia?
- With a large number of projects already in progress, what can we expect next from the ANI?
- As a relatively new concept within Colombia, what have been the hurdles that the ANI have encountered during procurement?

Luis Fernando Andrade, President – ANI



Panel: How Colombia have been successful in its pledge to improve infrastructure and improve the economy through P3s

- With more and more projects are being released and the pipeline for 2017 looks positive, how can the private sector work effectively with the public sector who are less familiar with P3s, to ensure success?
- What has been the biggest learning curve with the new P3 projects?
- How are the P3s projects tackling, not only the increasing need for infrastructure improvement, but also the economy, the environment and innovation?

Fabio Villalba Ricaurte, PPP's unit Director – National Planning Department

John Greenwood, Co-head of Project Infrastructure and Principal Finance – Goldman Sachs

Jorge Valanzuela, Associate Principal – Arup



Program

1:00 pm **Networking lunch**

2:00 pm

Session three: California

The state of California has been a leader in pushing through new and innovative P3s projects over the past few years and strives to not only improve current infrastructure, but lead new pathfinder projects for others to follow.

This session will look at how a change in legislation could affect the movement of P3s, projects that are currently in procurement and how California has defied the odds and signed projects where others have failed.

Keynote: Craig Beck, Director of Public Works – City of Long Beach



Presentation: Progression and forward thinking in California

- What does the new legislation and policies look like for 2017 and what impact could it have on P3 projects?
- Why has California been able to be so successful in certain P3 projects where other states have failed?
- With an increasing infrastructure deficit what does the pipeline for 2017 look like?

Dr. Joshua L. Schank, Chief Innovation Officer, Office of Extraordinary Innovation – LA Metro



Panel: A look at how California has developed the P3 structure to enable pioneering infrastructure, cross barriers and mitigate risk

- With innovative projects such as the civic centre and LA Airport, what pathfinder projects can be expected next?
- The changing face of financing; With UC Merced's forward thinking approach to finance will this impact the role of funders in the future?
- The Sales Tax issue – LA's Measure M

Barney Allison, Partner – Nossaman

Michael Schneider, Senior Vice President and Director of Professional Services – HDR

Anthony Phillips, Managing Director, Primary Investment North America – John Laing

Daniel M. Feitelberg, Vice Chancellor, Planning and Budget – University of California, Merced

Will Kempton, California Transportation Commission

